



Can Tekstil says “true accuracy”!

Providing products, solutions and services for various industries such as textile, cosmetics, painting/coating, food, plastic and rubber, to increase the reliability, safety and efficiency of dosing and dispensing operations for powders and liquids with the aim to make daily life easier since their establishment in 1970 in Biella area. Having almost 50 years’ experience in supporting the industry to ensure the highest quality of the products, thanks to their ability based on the “Italian Quality” of their products and services combined with their continuous investment in developing leading technology. As a result, more than 2500 customers put their trust in Lawer S.p.A, having allowed them to supply them with thousands of systems and solutions during their long history. Lawer S.p.A.’s core market position, that of a leading global product and solution provider together with their aim to set strong standards in all areas of our business, are both reflected in their company motto: “the true accuracy “

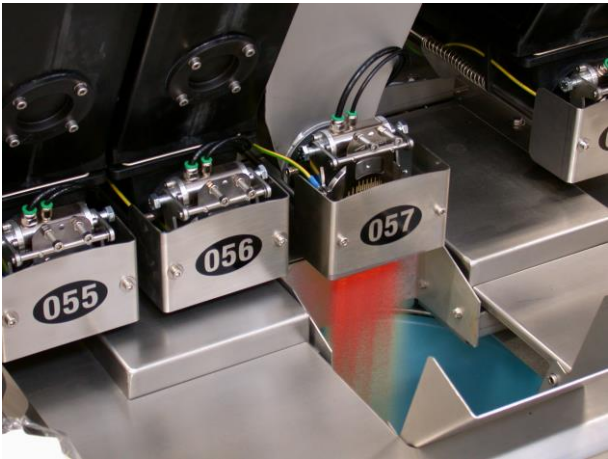
Cesaret Sütçüler, Operations Manager of Can Tekstil located in Corlu, which uses Lawer S.p.A’s Dyma- tic, Dos-Chem and Silos-Dos lines in the field of dosing and dispensing in the Turkish market, says, “Due to the interruption in global supply chains, raw material shortage as well as issues regarding production, cost increase and health concerns, the most useful systems for our production and R&D practices would be the projects working on the principle such as LAWER could be cited as an example, thanks to its minimum failure rate, use of less natural resources and more efficient product range,” and lists the factors that influenced Can Tekstil to prefer Lawer S.p.A lines.

Can Tekstil, which is one of the distinguished companies in Turkey’s textile sector today, has become a large integrated facility by adding weaving, dyeing and finishing to the journey it started with the yarn factory in 1985. Producing approximately 12 million meters of outerwear fabric annually, Can Tekstil exports approximately 70% of this production to the American, European and African markets. Can Tekstil has aimed to break new ground through the importance it attaches to R&D projects, and to keep customer satisfaction and quality production understanding at the highest level with its accredited laboratories. By doing this, it has succeeded becoming a pioneer and distinctive institution in its sector. In line with the importance given to human health, production continues with great care at

every stage of production in its facilities, with both raw materials, auxiliary materials and end use which are not harmful to human health and do not contain carcinogenic substances and have the international Eko-Tex 100 standard document certifying this.



DYEMATIC S 00



2_product dosage



Dyematic



STK+MR

When did your cooperation with Lawer S.p.A begin? Can you summarize your relationship with Lawer?

Our three main lines, Dyematic, Dos-Chem and Silos-Dos, were established and commissioned for the first time in 2017. Our entire line serves under the LEIMS.i software. We have 3 powder chemical silos, 60 dye silos and 52 liquid chemical tanks. During the installation, our employees were given the necessary training by the expert staff of Lawer S.p.A. During this time, we have provided and continue to provide problem-free communication at the service point in terms of fast delivery and generating swift solutions. Last, but not least, one of the important points to be emphasized is that our company has become the promotional face of Lawer S.p.A throughout Turkiye.

Could you brief the factors that influenced your choice of Lawer S.p.A?

Compared to other domestic and foreign companies, experience, recognition and reliability that LAWER automation systems have in the textile industry for many years, became the major driver in our preference. The reference given by the other companies using the system domestically as well as SPOT Ltd. being as the representative that we have been working for a long time, also played a major role.

Could you outline the advantages of the Lawer S.p.A line for your company? How has Lawer S.p. A's motto of "true accuracy" reflected in your company's productions?

I can list the advantages we have gained under 6 main spots.

- Increase in sustainability: Color permanence, complete and accurate delivery of the product range and quantity under the same conditions every time reduced failure correction rate down to 0.7% from 3%, which has always been one of our main goals to achieve regarding color quality.
- Elimination of errors in chemical (powder-liquid) and dyestuff weighing
- Elimination of selection errors of chemicals and dyestuff
- Savings in chemical (powder-liquid) and dyestuff preparation, dispensing and distribution steps
- Reduction of the labor force in our dyes and chemicals kitchen

- LEIMS.i Software Management: Thanks to this software we are able to manage our very crucial steps, such as reporting, in depth analysis, developing recipes, stock tracking, determining and preventing system failures more reliably.



DOSCHEM

Importance of sustainability, which has come to the fore in recent years, is once again being underlined during the two-year pandemic period? What was the contribution of Lawer S.p.A products to the sustainability of your company in all its dimensions? Major effect of the pandemic period for us has been the decrease in production as well as the necessity to realize more work with less staff. Since our LAWER S.p.A. system minimized our failure rate, it was once again proved how important its economic benefit was during this period. It helped us to maintain our sustainability with a slightly smaller labor force thanks to its operation principles.

Industry 4.0 is another important dimension that has become effective in recent years. Can you briefly summarize Lawer S.p.A products in terms of efficiency, (time/raw material), repeatability and automation?

One of the major challenges that we have to overcome in the recent years is the supply of raw materials, the difficulty in reaching them, interruption in their continuity as well as elaborate calculations of the costs due to the economic reasons. Since we are using LEIMS.i Software, we have achieved numerical reductions in our costs and increased our production due to the elimination of factors such as selection, weighing, transferring and dissolving thanks to saving time and energy and shortening of the schedule in our production accordingly. This experience helped us to manage this period even better.

How does your company evaluate its responsibility to the environment? How has Lawer S.p.A contributed you to be able to achieve your goals?

Our company has a purification system since its establishment, and has always produced with the principle of respect for people and nature. Lawer S.p.A systems have enabled us to

protect our staff's health and also the environment, as they minimize dust, inhalation, spillage, contact, pollution and contribute to recycling in all processes of loading, selection, weighing, dispensing, dissolving, and transfer during our production. Last but not least it reduced our consumption of natural resources by saving water.